

Parts & Accessories Bulletin

3/12/93



PAB #499

CHROME TRIPLE SADDLEBAG RAIL KIT

P/N 90845-93

SAMPLED FEBRUARY 26, 1993

The New Product Specification Sheet and the New Product Display Card shipped when this was sampled, listed the Dealer Net and Retail Price in effect at the time of sample. Due to a March 8, 1993 price increase this could be confusing to you and your customers. The pricing at time of sample and for any orders entered prior to March 8, 1993 was as follows:

Dealer Net \$125.95
Suggested Retail \$199.95
G.P.M. 37%

Due to an increase in our costs, effective March 8, 1993, the price has been increased to:

Dealer Net \$151.70
Suggested Retail \$239.95
G.P.M. 37%

This new kit is featured in the Spring 1993 Genuine Accessories Catalog with the March 8, 1993 Suggested Retail of \$239.95.

The sample and any orders entered prior to March 8, 1993 will be billed at the old dealer net of \$125.95. Orders entered after March 8, 1993 will be billed at the new dealer net of \$151.70.

We apologize for any inconvenience this may have caused you or your customers.



FILE IN ACCESSORY GUIDE FOR FUTURE REFERENCE