Parts & Accessories Bulletin

Cenuine PARTS & ACCESSORIES

PAB #459

August 14, 1990

MOTORCYCLE OIL PRICE INCREASE

Because of the crisis in the Middle East, raw materials have been driven up dramtically by the world marketplace.

Therefore, our supplier has found it necessary to increase motor oil prices to us effective August 15, 1990; and reluctantly we must do the same.

This price increase <u>does not</u> affect any orders that were placed prior to August 15, including all promotional orders placed at the Dealer Meeting that will be shipped in September. This is our way of saying thank you for your support of the promotion and a very successful Dealer Meeting.

Only those orders placed on August 15, 1990 and later will be billed at the higher price as follows:

99816SP	Case 12 quarts 20W50
	Net \$19.81; \$18.82 ea/50; \$17.83 ea/100; \$17.33 ea/200; List \$30.48 (2.54 qt)
99820SP	Case 4 gallons 20W50
	Net \$25.87; \$24.58 ea/50; \$23.28 ea/100; \$22.64 ea/200 List \$39.80 (9.95 gal)
99826SP	55 gallon drum 20W50 Net \$321.75 List \$495.00
99816R	Case 12 quarts SAE 50
	Net \$19.03; \$18.08 ea/50; \$17.13 ea/100; \$16.65 ea/200 List \$29.28 (2.44 qt)
99820R	Case 4 gallons SAE 50
	Net \$24.83; \$23.59 ea/50; \$22.35 ea/100; \$21.73 ea/200 List \$38.20 (9.55 gal)
99826R	55 gallon drum SAE 50 Net \$307.45 List \$473.00
99816X	Case 12 quarts SAE 60
	Net \$19.03; \$18.08 ea/50; \$17.13 ea/100; \$16.65 ea/200 List \$29.28 (2.44 qt)
99820X	Case 4 gallons SAE 60
	Net \$24.83; \$23.59 ea/50; \$22.35 ea/100; \$21.73 ea/200 List \$38.20 (9.55 gal)
99826X	55 gallon drum SAE 60 Net \$307.45 List \$473.00

Note: As of this date, we have not been notified of any Specialty Lubes price increase.

