

Parts & Accessories Bulletin

October 15, 1985



P&A #264

HOLIDAY GIFT IDEAS

The following gift ideas are being offered for this holiday season.

Every Christmas your customers come in and are looking for something special to give as a gift; or, maybe you are looking for that special gift to give your loyal customers and friends. We feel these items fit the bill.

Enclosed, you will find 24K gold plated and silver plated razors, silver and brass credit card cases and a solid brass double mirror case, all having an embossed bar & shield. As you can see, they are all fine quality, all made in the U.S.A. and are engravable for personalization.

You may use the enclosed order form, or order through your normal manner. In either case, don't miss out on the opportunity to make those extra dollars this holiday season.

mam

Enclosures



FILE IN ACCESSORY GUIDE FOR FUTURE REFERENCE



NEW PRODUCT SPECIFICATION SHEET



PART NUMBER	DESCRIPTION:	PRICE: NET	LIST	(%GPM)
99193-86VS	Silver Razor	\$10.50	\$16.95	40%
99194-86VG	Gold Razor	11.00	17.95	40%
99195-86VS	Silver Credit Card Case	8.00	12.95	40%
99196-86VB	Brass Credit Card Case	5.50	8.95	40%
99197-86VB	Brass Double Mirror Case	6.50	10.95	40%

SPECIFICATIONS/FEATURES:

Razors have either 24K gold plating or sterling silver plating and come in an attractive gift box.

Credit card cases are either solid brass or sterling silver plating.

Double mirror case is solid brass and also comes gift boxed.

Each item has an embossed bar and shield.

SALES IDEAS:

Display these items in your glass case with your jewelry items. These gifts can be sold for men's or women's use. The razors can use all double edge blades.



HARLEY-DAVIDSON MOTOR CO., INC.
P.O. BOX 594 MILWAUKEE, WIS., U.S.A. 53201
PARTS AND ACCESSORY ORDER

TYPE CODE	ORDER TYPE	VEHICLE IDENTIFICATION NUMBER
R	REGULAR	
P	POLICE	
D	DOWN VEHICLE	
W	WARRANTY	

DEALER ORDER
ORDER DATE
DEALER NO
ORDER TYPE
WARRANTY CLAIM NO

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FOR OFFICE USE ONLY
ACCT
FBI ACCT

QUANTITY	PART NUMBER	Description	Dealer Net	Pkg. Qty.	Suggested Retail
	99193-86VS	Silver Plate Razor	\$10.50 ea.	2	\$16.95
	99194-86VG	18K Gold Plate Razor	11.00 ea.	2	17.95
	99195-86VS	Silver Plate Credit			
		Card Case	8.00 ea.	2	12.95
	99196-86VB	Solid Brass Credit			
		Card Case	5.50 ea.	2	8.95
	99197-86VB	Solid Brass Double			
		Mirror Case	6.50 ea.	2	10.95
		NOTE* These products are not cataloged, therefore there is			
		no published retail price.			

PLEASE USE PART NUMBERS
DO NOT USE FOR
RESPONDENCE

ALL ORDERS SUBJECT TO ACCEPTANCE BY MILWAUKEE, WISCONSIN 53201
All goods covered by this order, including goods back ordered, will be billed at prices current at time of shipment. Goods are purchased for resale and delivery is made in purchaser's factory, Milwaukee, Wisconsin or other point of origin. If accepted, this order is accepted subject to availability of goods to seller for delivery to purchaser. Any delay in shipment shall not release purchaser of responsibility for his accepted order and seller shall not be liable for any loss or damage due to delay in shipment or failure to deliver. Any request for cancellation of this order must be received by seller prior to the date of shipment and in case of reassignment or return of goods to seller, purchaser shall pay the entire cost of the goods plus zero, ten or twenty five per cent of selling price as determined by Company policy from time to time, as liquidated damages for loss of sale. Purchaser shall be responsible for collection and payment of all Federal, State and local taxes that apply on the retail sales.

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IN U.S.A.

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CORRESPONDENCE