



HARLEY-DAVIDSON

PARTS & ACCESSORIES BULLETIN

6/10/83

P&A 203

1983 SELLOUT LIST

Yes, it's Super Sellout Time once again. The Parts & Accessories Division is pleased to announce its annual sellout on discontinued replacement parts.

With discounts up to 50% off the old dealer net, how can you go wrong. Engine, transmission, electrical parts, etc., have all been reduced to save you money. 187 items in all.

You must act fast, however, because after August 15th. we will no longer inventory these items.

Carefully review the attached forms and place your order today. It is on a first-come, first-serve basis, so don't get left out of a chance to make yourself extra profit.



HARLEY-DAVIDSON MOTOR CO., INC.
P.O. BOX 594 MILWAUKEE, WIS., U.S.A. 53201
PARTS AND ACCESSORY ORDER

TYPE CODE	ORDER TYPE	VEHICLE IDENTIFICATION NUMBER
R	REGULAR	
P	POLICE	
D	DOWN VEHICLE	
W	WARRANTY	

DEALER ORDER
ORDER DATE
DEALER NO
ORDER TYPE
WARRANTY CLAIM NO

SOLD TO NAME _____
ADDRESS _____
CITY/STATE/ZIP _____

SHIP TO NAME _____
ADDRESS _____
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FOR OFFICE USE ONLY
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QTY.	P/N	DESCRIPTION	OLD NET PRICE	SELL OUT NET PRICE	USED ON
	3943W	Screw	\$.152	\$.08	XLH, XLCH
	4715	Screw	2.15	1.45	XL's 1957-1973
	6521W	Washer	.263	.13	FLB, FLFB, FLHFB, XLH, XLCH, KR, KRTT, XLRTT
	8095A	Nut	1.385	.80	FL, XL
	9064	Needle Bearing	1.02	.75	FL, G, XL
	9176A	Crank Pin Roller .001" OS	.22	.11	FL
	9179A	Crank Pin Roller .0002" OS	.22	.11	FL
	9261	Right Bearing - Long Std.	.38	.19	1926-1934 21" Singles
	9301	Roller Bearing Roller - Std.	.35	.17	1916-1931-61" & 74" Twins
	9303	.0005 O S Roller	.365	.18	G, GE
	9306	.001 O S Roller	.349	.17	G, GE
	9323	.0004 O S Roller	.366	.18	All WLA Solo Models G, GE
	9913	Terminal	.321	.16	Y
	16769-72A	Gasket, Cylinder Head	.965	.48	XLH, XLCH
	16865-52	Cylinder Bracket Center Bolt	2.90	1.45	Later 1952-OHV Models
	17905-53B	Valve Push Rod	13.10	6.55	1953-1959 OHV
	18070-32	Inlet Valve	11.50	5.75	45" Twins, WLA, WLC
	18080-32A	Valve, Exhaust	14.45	10.85	GE

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ALL ORDERS SUBJECT TO ACCEPTANCE BY MILWAUKEE, WISCONSIN 53201
All goods covered by this order, including goods back ordered, will be billed on price current at time of shipment. Goods are purchased for resale and delivery is made to purchaser FOB Factory, Milwaukee, Wisconsin or other point of origin. If accepted this order as accepted shall be subject to availability of goods to seller for delivery to purchaser. Any delay in shipment shall not relieve purchaser of responsibility for the accepted order and seller shall not be liable for any loss or damage due to delay in shipment or failure to deliver. Any request for cancellation of this order or any part thereof must be received by seller prior to the date of shipment and in case of reshipment or return of goods to seller, purchaser shall pay the same and committed therefor. Plus one ten or twenty per cent of selling price as determined by Company policy from time to time, as liquidated damages for loss of sale. Purchaser will be responsible for collection and payment of all Federal, State and local taxes that apply on the retail sale.

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QTY.	P/N	DESCRIPTION	OLD NET PRICE	SELL OUT NET PRICE	USED ON
	18080-60R	Exhaust Valve	\$ 9.50	\$ 4.75	58 - * XLRTT
	18080-70R	Exhaust Valve	14.40	10.85	XR
	18179-41	Valve Guide .001" OS	5.65	2.83	1941-1946 - 45"
	18204-36A	Spring, Valve, Inner	1.45	.73	FL
	22735-32	Piston Pin Kit - Std.	7.40	3.70	1937 - 1945 - 74" OHV & 80" Sidevalves
	23900-57A	Flywheel & Connecting Rod	304.25	152.10	XLH, XLCH
	23960-29	Crank Pin	15.95	8.00	1929 - 1942 - 45" Twins
	23972-57	Crank Pin Boss Washer	2.367	1.18	1957 Sportster
	24000-29	Sprocket Shaft	23.00	11.50	1929 - 1942 - 45" Twins
	24011-37	Piston Gear	13.70	6.85	1937 - 1942 - 45" Twins
	24341-29A	Rear Connecting Rod Lower Bush.	20.75	12.45	45" Models & Service Cars
	24386-40B	Roller Bearing Assy. .0002 OS	39.00	19.50	E. Glide, FX
	24651-55	Gear Shft. Roller Brgs.-.0002 OS	19.20	9.60	1955 - OHV
	24652-55	Gear Shft. Roller Brgs.-.0004 OS	19.20	9.60	1955 - OHV
	24653-55	Gear Shft. Roller Brgs.-.0006 OS	19.20	9.60	1955 - OHV
	25276-52	Crankcase Breather Valve Screen	1.118	.56	1952 - Model K
	25484-71	Cam Gear Set Matched	148.30	74.15	XLH, XLCH
	25800-36	Idler & Timer Gear Spacer (2)	1.03	.52	1936 - 1942 OHV Twin

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	25856-36	Timer Drive Gear Stud	\$ 4.25	\$ 2.13	1936 - 1942 OHV Twin
	26349-54	Oil Pump Drive Gear	9.65	4.83	1954 - 74" OHV
	27272-74	Spring, Throttle Return	2.05	1.03	XLH, XLCH, E. Glide, FX, FXE
	27281-71A	Throttle Lever & Shaft Assy.	12.25	6.13	XLH, XLCH, FX, E. Glide
	27359-76	Float Chamber Assy.	16.40	8.20	E. Glide, FX, FXE
	27403-71	Fibre Washer	.441	.22	E. Glide, FX
	27433-72A	Bracket, Support Carburetor	.547	.27	XLH, XLCH
	27449-72	Bracket Assembly	3.75	1.88	XLH, XLCH
	27621-71	Main Jet & Discharge Tube Assy.	8.45	6.35	E. Glide, FX
	27630-71	Float Assembly	4.70	2.35	E. Glide, FX
	27651-75	Tube Assy, Main Jet (.95MM)	14.65	7.33	XLH, XLCH
	27652-75	Tube Assy., Main Jet (1.00MM)	14.65	7.33	XLH, XLCH
	27653-75	Tube Assy., Main Jet (1.05MM)	14.65	7.33	XLH, XLCH
	27654-75	Tube Assy., Main Jet (1.10MM)	14.65	7.33	XLH, XLCH
	27659-71	Spring Float	1.243	.62	E. Glide, FX
	27663-71	Choke Plate	2.95	1.48	E. Glide, FX
	27664-71	Choke Lever & Shaft Assy.	7.55	3.78	E. Glide, FX
	27725-71	Ide Jet Assy.	9.50	4.75	E. Glide, FX
	27804-66A	Body Assy., Accelerator Pump	10.95	5.48	E. Glide, XLH, XLCH

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All goods covered by this order, including goods back ordered, will be shipped in gross weight at time of shipment. Goods are purchased for resale and delivery is made by purchase F.O.B. factory, Milwaukee, Wisconsin or other point of origin. If accepted, the order is accepted and the purchaser is responsible for any loss or damage due to delay in shipment or failure to deliver. Any request for cancellation of this order or any part thereof must be received by seller prior to the date of shipment and in case of cancellation or return of goods to seller, purchaser shall pay the return cost collected therefor, plus cost, not to exceed two per cent of selling price, as determined by Company policy from time to time, as liquidated damages for loss of sale. Purchaser will be responsible for collection and payment of all Federal, State and local taxes that apply on the retail sale.

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QTY.	P/N	DESCRIPTION	OLD NET PRICE	SELL OUT NET PRICE	USED ON
	29024-75	Back Assy., Air Cleaner	\$13.85	\$ 8.14	XLH, XLCH
	31530-65A	Kit, Nut & Spacer Jackshaft	4.50	2.56	E. Glide
	32515-66	Clamp, Ignition Timer	.552	.28	XLH, GE
	32516-66	Clamp, Ignition Timer	1.831	.92	Duo & E. Glides
	32525-36A	Ignition Timer Stem Bushing	3.40	1.70	XLCH, FL, FLF, FLH, FLHF, G, GA, XLH
	32605-69	Spring, Timer, Ignition	.939	.68	E. Glide
	32607-70	Stud, Cover, Timer Ignition	2.637	1.32	E. Glide
	33052-71	Crank, Kick Starter (Chrome)	26.10	13.05	FX
	33355-36	Starter Crank Gear Pin	.573	.28	1939 to 1951 - 61", 74" & 80" Twins
	33630-71	Bracket Assy., Gear Shifter Lvr.	21.20	14.69	FX
	33638-52	Gear Shifter Lever Bushing	6.55	3.28	1952 - OHV Models With Footshift
	33644-71	Cover Assy., Gear Shifter Lever	10.60	7.32	FX
	33660-70	Lever Assy. - Foot Gear Shift	8.95	5.06	FLFB, FLHFB
	34016-77	Gear Shifter Cam Kit	46.35	23.20	XL, XLCH, XR, XLT
	34430-36	Shifter Shaft Bronze Bushing	6.05	3.03	1937 to 1951 - 61", 74" & 80" Twins
	34564-71	Lvr. Assy-Foot Gear Shft.(chrome)	12.55	8.75	FX
	34600-71	Gear Shifter, Foot Lever Assy.	12.55	8.75	XLH, XLCH

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	34627-75	Shaft Assy., Gear Shifter	\$13.65	\$ 6.83	XLH, XLCH
	34742-52A	Transmission Filler Cap	4.95	2.48	1952 to 1956-all K Models, 57 Sptr.
	34868-75	Cover Assy., Transmission Sprkt.	30.00	15.00	XLH
	34872-73	Cover Assy., Trans. Sprocket	29.30	14.65	XLCH
	34949-73	Cover Assy., Front Chain	48.75	24.38	XLH, XLCH
	35221-36	Mainshaft Sprkt. Oil Retainer	3.30	1.65	1936 to 1951 - 45" Twins
	35703-69	Gear Assy. - Countershaft	62.10	31.05	E. Glide
	37448-67	Gear Assy., Clutch	64.15	32.08	XLH
	38604-71	Handlever Kit, Clutch	15.20	7.60	XLH, XLCH
	38610-71	Bracket Kit, Handlever	8.10	4.05	XLH, XLCH
	38630-52A	Clutch Control Wire	3.95	2.71	1952 to 1954 - K & KH
	39981-64	Front Chain Adjuster Lining	4.25	2.13	GE
	40235-70A	Engine Sprocket	17.70	8.85	XLCH
	40275-55A	Comp. Sprkt. only - 24 tooth	32.45	16.23	55 & 56 - OHV
	40297-57	Sprocket Sliding Cam	12.25	6.13	XLH
	40386-57	Motor Sprocket Shaft Nut	10.65	5.33	57 Sportster
	40521-75	Spring	.32	.16	XLH, XLCH
	40979-64R	Rear Wheel Cpt. 18"	123.90	61.95	52 to * KR

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	41603-32	Axle Nut Lock Washer	\$ 1.108	\$.56	1930 to 1941-61", 74" & 80" Twins
	41662-74A	Side Plate, Rear Brake	24.95	18.75	XLH, XLCH
	42253-67	Rod Assy., Rear Brake	7.65	3.83	XLH
	42303-70A	Tube Assy., Rear Brake	7.40	3.70	E. Glide, FX
	42321-71	Kit, Brake Line, Front	7.90	3.95	E. Glide, FX
	42401-70	Lvr. & Supt. Assy. Foot Brk. Lvr.	37.00	18.50	E. Glide
	42480-70	Spt. Assy., Lever Foot Brake	8.65	4.33	E. Glide
	43552-39	Hub Sleeve Thrust Washer	2.00	1.00	1940 to 1942 U.S. WLA & WLC
	43556-35	Thrust Bearing Sleeve	30.80	19.99	LE 41-66
	43871-52	Front Wheel Axle	11.95	5.98	1952 Model K
	43875-48	Front Wheel Axle	26.05	13.03	1949 Models
	43875-67	Axle, Front Wheel	25.50	12.75	E. Glide
	43885-72	Spacer, Front Axle	5.10	2.55	E. Glide
	43886-30	Axle Sleeve Nut	1.168	.88	1941 Servi-Cars
	43897-56	Front Axle Chrome Cap - Left	9.00	7.44	FL
	45002-69	Handlever Assy. - Brake	16.35	8.18	FX's, XL's
	45023-69	Bracket, Lever	6.00	3.00	XLH, XLCH, GE
	45052-75	Pin	3.054	1.52	XLH, XLCH

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	45756-59	Fork Tube Cap & Valve Complete	\$ 8.60	\$ 4.30	1959 - All Sportsters
	47757-52	Frame Brake Shaft Tube Bushing	2.50	1.25	1952 - Model K
	50062-52A	Jiffy Stand Leg	20.75	10.38	1952 to 1954 - Model K & KH
	50603-66	Footboard Assy.	20.875	10.44	Duo & E. Glide, GE
	51925-37	Set Seat Bar Bush. (.7454 O.D.)	5.65	2.82	Later 1937 to 1938
	52510-65A	Buddy Seat Fittings	46.25	28.47	E. Glide
	54540-67	Sleeve, Adjust, Shock Absorber	6.35	3.18	E. Glide, XLH, XLCH
	56044-72	Handlebar Side Assem., Right	35.90	17.95	E. Glide
	56056-72	Side Assy., Handlebar Left	18.15	9.08	E. Glide
	58176-76	Fairing - Liberty Edition	90.50	56.34	FL 1976 Only
	58214-75	Side Lamp Lens	5.55	2.78	E. Glide
	58217-75	Tonneau Cover	46.20	23.10	E. Glide
	58219-75	Windshield	36.70	18.35	E. Glide
	59928-72	Fndr. Suppt. Assy. Rear, Left	19.95	9.98	FX
	59929-72	Fndr. Suppt. Assy. Rear, Right	22.95	11.48	FX
	59932-58	Rear Fender Support, Left	17.80	11.37	1958 - 74" OHV
	59933-58	Rear Fender Support, Right	20.70	10.35	1958 - 74" OHV
	59995-73	Bracket Assy. License Plate	8.90	4.45	XLH, XLCH, FX, E. Glide
	60513-71	Cover, Inspection, Chain-Chrome	7.40	3.70	FX

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	61103-52	Tank Cap	\$ 9.80	\$ 4.90	1952 - Model K
	61125-72	Trim Panel, W/Mounting Tape	8.25	4.13	FX
	61495-76	Trim Kit, Gas Tank (orange)	13.40	6.70	FX, FXE
	61702-76	Trim Kit, Gas Tank (blue)	13.40	6.70	XLH, XLCH
	61828-76	Gas Tank Decal Kit (Liberty Ed.)	18.65	9.33	XLH, XLCH
	62696-52	Oil Feed Line Connt. Assy.	6.50	3.25	1962 Sportster
	63507-38	Return Pipe	6.00	3.00	G, GE
	63510-37	Motor Oil Pump Feed Line	6.00	4.50	1937 to 1946 - 45" Models
	63570-37	Oil Tank Vent Pipe	8.25	6.50	1937 to 1946 - 45" Twins
	63590-41	Rear Chain Oiler Pipe	8.05	5.39	1941 - Servi - Cars
	65316-65B	Support Assy, Muffler	28.15	14.08	XLH, XLCH
	65431-72	Muffler	99.10	49.55	XLH, XLCH
	65440-48	Front Exhaust Pipe	18.88	9.40	FL, FL
	65443-66	Pipe Assy., Exhaust, Front	23.85	16.18	All Duo & E. Glides
	65447-70	Front Exhaust Pipe	14.15	7.08	XLH, XLCH
	65456-62	Muffler - Front Exhaust Pipe	13.85	6.93	XLH, XLCH
	65465-36	Front Exhaust Pipe Rear End	69.90	38.45	FL
	65490-41	Rear Exhaust Pipe	6.90	3.45	1941 - 45" Twins & Servi-Cars
	65491-62B	Pipe Exhaust, Rear	16.40	8.20	XLCH, XLH

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DO NOT USE FOR
CORRESPONDENCE**

ALL ORDERS SUBJECT TO ACCEPTANCE BY MILWAUKEE, WISCONSIN 53201
All goods covered by this order, including goods back ordered, will be billed at prices current at time of shipment. Goods are purchased for resale and delivery is made to purchaser F.O.B. Factory, Milwaukee, Wisconsin at other point of origin. If accepted this order is accepted with the understanding of goods to conform to drawings to purchase. Any delay in shipment shall not release purchaser of responsibility for his accepted order and seller shall not be liable for any loss or damage due to delay in shipment or failure to deliver. Any request for cancellation of this order or any part thereof must be received by offer prior to the date of shipment and in case of non-shipment or return of goods to seller, purchaser shall pay the entire cost consigned therewith, plus one ten or twenty five per cent of selling price, as determined by Company policy from time to time, as liquidated damages for loss of sale. Purchaser will be responsible for collection and payment of all Federal, State and local taxes that apply on the retail sale.

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HARLEY-DAVIDSON MOTOR CO., INC.
P.O. BOX 594 MILWAUKEE, WIS., U.S.A. 53201
PARTS AND ACCESSORY ORDER

TYPE CODE	ORDER TYPE	VEHICLE IDENTIFICATION NUMBER
R	REGULAR	
P	POLICE	
D	DOWN VEHICLE	
W	WARRANTY	

DEALER ORDER
ORDER DATE
DEALER NO
ORDER TYPE
WARRANTY CLAIM NO
FOR OFFICE USE ONLY
ACCT.
FBI ACCT.

SOLD NAME _____
ADDRESS _____
CITY/STATE/ZIP _____

SHIP NAME _____
ADDRESS _____
CITY/STATE/ZIP _____

QTY.	P/N	DESCRIPTION	OLD NET PRICE	SELL OUT NET PRICE	USED ON
	65493-58	Right Exhaust Pipe	\$20.20	\$12.10	FL
	65493-66	Rear Exhaust Pipe	22.00	16.50	Duo & E. Glide
	65494-61	Rear Exhaust Pipe - Left	21.75	10.88	1961 FL
	65494-65	Left Pipe	44.90	26.90	Duo & E. Glide
	65495-70	Rear Exhaust Pipe	14.75	7.38	XLH, XLCH
	65496-61	Rear Exhaust Pipe Assy. - Right	36.00	18.00	1961 - FL
	65505-58	Rear Exhaust Pipe Connection	15.70	11.78	1958 - 74" OHV
	65505-61	Rear Exhaust Connector Assy.	27.05	16.18	FL
	65513-58	Front Exhaust Pipe Frame Clamp	3.40	1.70	1958 - 74" OHV
	67051-52B	Speedometer Drive Shaft & Casing	14.00	7.00	XLH, XLCH
	67127-52	Speedometer Drive Unit	10.75	5.38	1952 - Model K
	67285-74	Lamp Assy.	4.90	2.95	XLH, XLCH
	67315-74	Housing, Lower	7.55	3.78	XLH, XLCH, FX, FXE
	67807-73	Brckt. Hdmp. Housing w/Flasher	17.50	14.35	FX, FXE
	67808-73	Brckt. Hdmp. Housing w/Flasher	18.60	14.49	XLH, XLCH
	68086-55	Tail Lamp Door	10.40	5.20	1955 - OHV & Servi-Cars
	68091-70A	Lens, Tail Lamp	2.25	1.13	GE
	68185-70	Socket & Wiring Assy-Tail Lamp	11.30	8.59	E. Glides

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All goods covered by this order, including goods back ordered, will be shipped at prices current at time of shipment. Goods are purchased for resale and delivery is made to purchaser F.O.B. Factory, Milwaukee, Wisconsin or other point of origin. If accepted, this order is accepted that the subject is exclusively at purchaser's risk for delivery to purchaser. Any delay in shipment shall not release purchaser of responsibility for the accepted order and seller shall not be liable for any loss or damage due to delay in shipment or failure to deliver. Any request for cancellation of this order or any part thereof must be received by seller prior to the date of shipment, and in case of cancellation or return of goods to seller, purchaser shall pay the return cost (including through air, price, tax at origin, and per cent of selling price, as determined by Company policy) from time to time, as liquidated damages for loss of sale. Purchaser will be responsible for collection and payment of all Federal, State and local taxes that apply to the resale sale.

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P.O. BOX 594 MILWAUKEE, WIS., U.S.A. 53201
PARTS AND ACCESSORY ORDER

TYPE CODE	ORDER TYPE	VEHICLE IDENTIFICATION NUMBER
R	REGULAR	
P	POLICE	
D	DOWN VEHICLE	
W	WARRANTY	

DEALER ORDER
ORDER DATE
DEALER NO.
ORDER TYPE
WARRANTY CLAIM NO.
FOR OFFICE USE ONLY
ACCT.
TRF ACCT

SOLD TO NAME _____
ADDRESS _____
CITY/STATE/ZIP _____

SHIP TO NAME _____
ADDRESS _____
CITY/STATE/ZIP _____

QTY.	P/N	DESCRIPTION	OLD NET PRICE	SELL OUT NET PRICE	USED ON
	70001-75	Harness Assy.	\$18.45	\$ 9.23	XLCH
	70060-70	Switch Assy.	10.00	5.00	E. Glide
	70121-70	Horn Switch Assy.	8.65	4.33	XLH, XLCH
	70151-73	Main Cable Assy.	15.85	11.17	XLH
	70263-73	Cable Assy., Gen. to Regulator	4.80	2.40	XLH, XLCH
	71151-70	Socket Assy. Speedometer Light	3.85	1.93	E. Glide
	71161-70	Socket, Light Ind., Oil Pressure	3.25	1.63	E. Glide
	71525-36	Mounting Plate	8.60	4.30	FL
	71800-26A	Horn Switch Complete	7.25	3.63	G, GE, FL, FLH
	71900-70	Kit, Switch & Cable Assy.	9.45	4.73	E. Glide, XLH, XLCH, GE
	72004-52	Stop Light Switch	15.90	7.95	1952 - model K
	74531-58	Voltage Req. Support	6.55	3.28	1958 - 74" OHV
	74589-67A	Breaker Assy. Circuit	9.45	4.73	XLH, GE
	74589-70	Circuit Breaker Assy.	10.35	5.18	XLCH
	74589-71	Circuit Breaker Assy.	9.35	4.68	GE
	83350-51	Set Rear Brake Shoes & Linings ^{std.}	26.25	13.13	1951 Model - Servi-Cars
	83355-51	Set Rear Brake Shoes & Linings ^{std.}	14.50	7.25	1951 Model - Servi-Cars
	83502-51	Rear Brk. Mstr/Cyl Repair Kit	12.45	6.23	1951 Model - Servi-Cars
	83566-51	Rear Brake Tube Tee	3.60	1.80	1951 Model - Servi-Cars
	91014-68	Bumper Assy. Rear	14.80	7.40	E. Glide

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ALL ORDERS SUBJECT TO ACCEPTANCE BY MILWAUKEE, WISCONSIN 53201
All goods covered by this order, including goods back ordered, will be shipped as prices current at time of shipment. Goods are purchased for resale and delivery is made to purchaser at D.B. Factory, Milwaukee, Wisconsin at other point of origin. If accepted, this order as accepted shall be subject to availability of goods to seller for delivery to purchaser. Any delay in shipment shall not release purchaser of responsibility for his accepted order and seller shall not be liable for any loss or damage due to delay in shipment or failure to deliver. Any request for cancellation of this order or any part thereof must be received by seller prior to the date of shipment and a cost of reassignment or return of goods to seller, purchaser shall pay the entire cost converted therewith, plus sales tax or twenty five per cent of selling price as determined by Company policy from time to time, as liquidated damages for loss of sale. Purchaser will be responsible for collection and payment of all Federal, State and local taxes that apply on the sold sales.

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DEALER ORDER
ORDER DATE
DEALER NO
ORDER TYPE
WARRANTY CLAIM NO
FOR OFFICE USE ONLY
ACCT.
FRT ACCT

SHIP
NAME
ADDRESS
CITY/STATE/ZIP

NOTE: ABOVE ITEMS MUST BE ORDERED ON SPECIAL			
ENGINE, CRANKCASE, AND FRAME ORDER FORM			

ALL ORDERS MUST BE ACCEPTED BY THE SELLER, WICHITA, KANSAS

All goods covered by this order, including goods back ordered, will be shipped as soon as current items of shipment. Goods not purchased for resale and delivery to purchaser (F.O.B. factory, warehouse, Wholesaler or other point of origin). If accepted the order is accepted that the subject is available at delivery, or before delivery to purchaser. Any delay in shipment shall not relieve purchaser of responsibility for his accepted order and seller shall not be liable for any loss or damage due to delay in shipment. If the order is not accepted, the order must be made prior to the time of shipment and a loss of equipment or return of goods to seller. Purchaser shall pay the entire cost connected therewith, plus one (1) percent of freight less per cent of volume paid, as determined by Company policy from time to time, as suggested discounts for loss of sale. Purchaser will be responsible for collection and payment of all orders of third parties and loss of sale.

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CORRESPONDENCE**